



**Protective Coating Services Group**  
Post Office Box 32080 Washington, D. C. 20007  
(202) 333-6123

February 25, 1976

*Mr. Schenck*

Mr. Carl N. Taylor  
Consolidated Rail Corporation  
1818 Market Street  
Philadelphia, Pennsylvania 19103

Dear Mr. Taylor:

The Protective Coating Services Group is a unique resource offering an integrated management/engineering approach to the selection and application of high performance paints and protective coatings. Protective Coating Services Group can assist Conrail by making objective analyses of options for maintenance of equipment and maintenance of way.

Three decades of coating technology and production experience will be focused to prepare for decisions involving:

- Economic feasibility
- Turnkey production painting facilities

At your convenience, representatives of PCSG are available to meet with you to discuss such matters as evaluating the new Conrail locomotive color for cost-durability-production (efficiency); standards and procedures in connection with repainting Conrail equipment; and, feasibility and design of facilities for painting the locomotive fleet.

We will, of course, be pleased to provide additional information and references concerning PCSG's capabilities, resources and experience.

Sincerely,

Jay I. Leanse